

Blueprint for a National Champion: A 200 MW Public-Private Partnership Solar Factory in Jordan

Strategic framework for domestic photovoltaic module production through public-private partnership model.

Refining the Turnkey Concept: Expert Framework Appraisals and Long-Range Operational Metrics from J.v.G. Technology GmbH.





Report Details

Created as part of the
PVKnowHow Knowledge
Network

Prepared by J.v.G.
Technology GmbH

European specialists in
turnkey solar module
production lines

Strategic Context and National Motivation

Energy Security Target

50% renewable electricity by 2030

1.7 GW additional renewable
capacity planned

Economic Diversification

48.5% electricity from local sources
by 2030

Reduction of import dependency

Regional Hub Position

Strategic location for MENA
market access

Export potential to neighboring
countries

Rationale for Domestic Manufacturing



Supply Chain Security

Reduced import dependency and enhanced energy independence



Technology Localization

Advanced manufacturing capabilities and technical expertise development



Market Opportunity

65% of MENA renewable additions expected to be solar PV

Public-Private Partnership Framework

Public Sector Role

- Policy framework and regulatory support
- Infrastructure development coordination
- Workforce development programs

Private Investor Role

- Capital investment and financing
- Operational management and oversight
- Market development and sales

Technology Partner Role

- Equipment supply and installation
- Technical training and knowledge transfer
- Quality systems and certification

Phased Implementation Strategy

1

Phase 1: Pilot Line (50 MW)

- Semi-automated production setup
- Workforce training and certification
- Quality system establishment

2

Phase 2: Expansion (150 MW)

- Production capacity scaling
- Process optimization and automation
- Export market development

3

Phase 3: Full Capacity (200 MW)

- Fully automated production lines
- Regional supply chain integration
- Autonomous operation capability



Technology Roadmap and Future-Proofing

Initial Technology Setup

Semi-automated production lines with proven European technology standards

Automation Progression

Gradual transition to fully automated systems with Industry 4.0 capabilities

Advanced Manufacturing

Integration of next-generation photovoltaic technologies and processes

Technology Partner Requirements

Proven Track Record

Experienced European turnkey provider with established manufacturing processes

Comprehensive Training

Structured technical programs delivered by industry specialists

Quality Standards

International certification compliance ensuring global market access

Operational Support

Technical assistance during ramp-up and transition to autonomous operation

Financing and Bankability Structure

Investment Components

- Equipment and technology: 60-70% of CAPEX
- Infrastructure development: 20-25%
- Working capital and contingency
- Training and certification programs

Bankability Factors

- Proven technology from experienced provider
- Government renewable energy commitments
- Structured ramp-up with technical support
- Regional market demand projections

Risk Mitigation Framework

Technology Risk

- Proven manufacturing processes
- International certification compliance
- Comprehensive quality control systems

Operational Risk

- Structured training and knowledge transfer
- Technical support during ramp-up
- Established optimization methods

Market Risk

- Strong regional demand growth
- Government renewable commitments
- Export market access potential

Key Project Data

MW

Target Capacity

Phased implementation approach

Line Type

Semi-automated → Automated
progression

MW

Phase 1 Pilot

Initial production line capacity

Project Model

Public-Private Partnership (PPP)

Months

Phase 1 Ramp-up

Training to autonomous operation

Region

Jordan

Investment Range: Based on realistic EU turnkey benchmarks

Source: PVKnowHow / J.v.G. Technology GmbH

Frequently Asked Questions

What technology standards apply?

International certification standards ensuring product quality for domestic and export markets

How long until autonomous operation?

12-15 months for Phase 1 with comprehensive training and ongoing technical support

What are the financing requirements?

PPP model with 60-70% technology partner contribution and 20-25% infrastructure investment

What market access is available?

Domestic market serving national renewable targets plus regional export opportunities

Strategic Investment Benefits

Infrastructure Asset Profile

Long-term asset with stable operational characteristics aligned with renewable energy growth

Economic Diversification

Advanced manufacturing capabilities supporting regional supply chain development

Technology Leadership

Establishing manufacturing expertise with European technical standards and quality systems

Strategic Conclusion

Market Alignment

Jordan's 50% renewable target and 1.7 GW capacity additions create substantial manufacturing opportunity

Implementation Framework

PPP model with experienced European provider reduces risks while enabling infrastructure-style investment

Operational Transition

Proven methodology enables autonomous operation within structured timeframe and ongoing support

Source & Authorship

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