

# Strategic Blueprint: A Solar Module Factory in Morocco for the West African Market

Analysis of manufacturing opportunities in North Africa's emerging renewable energy sector.

A Comprehensive Review of Turnkey Implementation Frameworks and Synchronized Operational Data by J.v.G. Technology GmbH.





# Analysis Framework

Created as part of the  
PVKnowHow Knowledge  
Network

Prepared by J.v.G.  
Technology GmbH

European specialists in  
proven turnkey  
manufacturing concepts

# Market Context



## Solar Potential

Morocco offers exceptional solar resources with global horizontal irradiation reaching 2,264 kWh/m<sup>2</sup>/year in southern regions



## Energy Import Dependence

Morocco imports over 90% of its energy needs, creating economic vulnerability



## Growth Trajectory

Solar energy market projected to grow by 0.70% annually, with consumption doubling by 2028

# Investment Opportunity

## Local Manufacturing Gap

- Current solar capacity at 831 MW with significant expansion planned
- Limited domestic production capacity requiring import dependence

## Regional Market Access

- Strategic position between Europe and Africa markets
- Morocco positioned as potential green hydrogen export leader

# Government Support Framework

01

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## National Energy Strategy

Target of 56% renewable electricity mix by 2030, recently increased from 52%

02

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## Capacity Targets

ONEE targeting 10.5 GW renewable capacity by 2030, including 4.7 GW from solar

03

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## Investment Incentives

Substantial financial incentives including 5% investment bonus for projects over €4.7 million

# Key Project Data

**50**

Capacity (MW per  
year)

Semi-automated turnkey  
production line

**€1.5-4M**

Investment Range

Realistic turnkey range for  
50 MW capacity

**12-18**

Ramp-up Period

Months to operational  
capacity

**Moroc...**

Region

Source: PVKnowHow / J.v.G.  
Technology GmbH

# Target Applications



## Agricultural Irrigation

Solar-powered systems for agricultural modernization in water-intensive farming regions



## Industrial Applications

Industrial power applications representing 480 MW of integrated energy sector potential



## Grid-Scale Projects

Utility-scale installations supporting national renewable energy targets

# Competitive Advantages

1

## Geographic Position

Average solar potential of 5 kWh per square meter daily with geographic variation

2

## Strategic Location

Access to European, African, and Middle Eastern markets from North African base

3

## Cost Structure

Competitive labor costs at \$5-10 per hour for manufacturing operations



# Implementation Timeline

## Phase 1: Planning

Site selection and regulatory approvals

Technology partner selection

1

2

3

## Phase 3: Operations

Production ramp-up over 12-18 months

Market penetration and distribution setup

## Phase 2: Construction

Turnkey facility deployment

Equipment installation and testing

# Financial Assessment

## Investment Scale

- Capital requirement: €1.5–4 million
- Production capacity: 50 MW annually
- Semi-automated manufacturing line

## Market Context

- PV capacity projected to reach 2.97 GW by 2028 under medium scenario
- Private investment requirements of \$1-2 billion for sector development

# Risk Mitigation

## Technology Transfer

Partnership with proven European turnkey manufacturing concept

Established production methodologies and quality systems

## Market Validation

Strong demand supported by government targets for 4.7 GW solar capacity by 2030

## Regulatory Support

38% tariff reduction compared to 2023, enhanced investment attractiveness

# Strategic Positioning

Manufacturing facility positioned as enabler of Morocco's renewable energy transition and regional energy independence strategy.

Investment addresses market need while contributing to efficiency improvements and cost reductions in solar sector.

- ❏ This analysis represents a composite scenario derived from real consulting experience with proven turnkey manufacturing concepts. All data points are realistic but simplified for strategic planning purposes.

# Source & Authorship

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Turnkey Solar Module Production Lines

PVKnowHow Knowledge Network

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